



## FELLOWS ALL-STAR TEAM ADVISORY PROGRAM



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Since launching in Fall 2013, FAST program cycles have generated over 3300 advisory hours valued at over \$890,000 for the 34 companies who have been through the program. Since participating in FAST, these companies have raised \$160 million and created over 130 new jobs, more than doubling their workforce. Twelve of these companies have secured Series A investments, 6 have concluded strategic partnerships and 2 have successfully exited.

The FAST Advisory Program provides select entrepreneurs with intensive team review and coaching to perfect their business model, product development plans, and to build a compelling commercialization strategy. Experienced entrepreneurs, product and business experts (which may include clinical development, regulatory, reimbursement and business development specialists) will advise selected Fellows during a ten to twelve week program.

*Application to the FAST program is on a rolling basis.*

**Spring 2017 FAST Timeline**

February 15, 2017 – Spring 2017 FAST participants announced

March 21, 2017 – Program starts

June 13, 2017 – Spring FAST Showcase

***To apply, please email your executive summary and introductory deck to [FAST@califesciences.org](mailto:FAST@califesciences.org) or contact us via phone at 650-871-3269.***

***If you would like to be a FAST advisor, please contact Steve Karp at [FAST@califesciences.org](mailto:FAST@califesciences.org)***

***If you are interested in sponsoring FAST, please contact Lori Lindburg at [lori@califesciences.org](mailto:lori@califesciences.org)***

# FAST Advisory Program Application

**All submissions should be non-confidential**

**Please provide a cover page answering the questions below:**

- What is your product or service?
- Describe current stage of development and future plans.
- What differentiates you from your competitors?
- What is your next inflection point? What do you need to reach it?
- What needs do you wish to address through the FAST program?

**Please also provide your introductory slide deck and/or a summary document of no more than 5 pages with the following information below.**

## **Company Profile**

- Description/history, including date incorporated
- Mission
- Management Team with brief bios
- Full contact information, including email, phone, location
- Number of employees
- Board members
- Current advisors
- Current financing and other sources of support, including research collaborations and other funding sources
- Intellectual Property status

## **Product Development & Commercialization (as applicable)**

- The problem you are solving
- Your solution to the above
- Full product description
- Product impact, describing how the product will be used to improve standard of care, enhance safety, enable research, reduce costs, address environmental or agricultural issues, improve industrial efficiency, etc.
- Development plan describing major program milestones
- Resources required to achieve the above
- Anticipated market opportunity

- Existing competing products or other research or development programs that may result in competing innovations

**We evaluate submissions on a rolling basis.**

***Send your application materials to [FAST@califesciences.org](mailto:FAST@califesciences.org)***